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Lisa Price
Partner
Permanent Search
Group/PSG Executive

Permanent Search Group (PSG) is a strategic recruitment firm dedicated to helping their clients thrive by seeking out exceptional candidates that complement their organizations.

The Implementation

Lisa Price, Managing Partner of PSG, said "We have been Thomas clients for four years. We initially selected the Thomas Personal Profile Analysis (PPA) on-demand system for internal benchmarking of our consultant role. We believe the use of the product internally has directly influenced our competitiveness, and is contingent upon hiring the right people to creating a team synergy. The online PPA has been an effective tool for performance management, which we carry out twice a year.

We now offer assessments to our corporate clients, along with our strategic consulting approach, to ensure that the candidates we place fit the role and the client's corporate culture.

The Result

Thomas is a competitive differentiator for PSG." We have been able to recruit and retain high-level consultants, which has been a key attribute in building our progress business model. Profiling team members and sharing profiles has helped us understand individual styles and how to communicate and work effectively with other team members and clients. Having tested the on-demand PPA System for validity and reliability internally we decided to offer the PPA assessment to our clients. This has enhanced our client offering and added rigor to the process we use to ensure optimum, long-term job fit with candidates and clients.

Thomas International Case Study:
Permanent Search Group

CONTACT

Dora Panayiotopoulos
media@thomasinternational.net
+ 1.416.598.7045

ABOUT THOMAS INTERNATIONAL

For over 25 years, Thomas International has been a global leader in the provision of on-demand behavioral assessments and reporting used to recruit, develop and retain top talent.

Thomas International has a presence in 60 countries and availability in over 56 languages. More than a million Thomas International software-as-a-service (SaaS) delivered assessments are completed each year.