

Press Release

Allied Security Takes Bold Step with On-Demand Behavioral Assessments for Management Posts



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William C. Whitmore
President and CEO
Allied Security

April 14, 2004 (King of Prussia, PA) – Allied Security, the nation's largest independently owned contract security services company, has enhanced its leadership position in the security industry by initiating a web-based human capital management program for hiring prospective new management personnel.

The program, operated in conjunction with Thomas International, a company that provides on-demand human resource systems to companies in 50 countries, will allow Allied Security to measure the potential of future management personnel against an existing performance benchmark to align people and jobs to maximize customer service commitments.

"I am very excited about this new alliance with Thomas International," said William C. Whitmore, President and CEO of Allied Security. "The on-demand recruiting software system they have designed for us will result in superior management talent to help us attain better levels of service, higher levels of quality and accuracy, and a total commitment to customer-centric relationships."

Merle Ballaigues, President of Thomas International's North American Headquarters, Mississauga, Ontario, Canada, said it is very rare for a security firm to invest in this type of an employee selection process.

"This is not a typical route for industries such as security" she said. "Many companies see this investment as a cost, rather than as an investment into their business. Human capital is going to be the competitive advantage for businesses in the next decade. I commend Allied Security on their forward thinking."

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Allied Security's recruiters and trainers have been trained in the new process and are implementing the HR assessment software in their selection process for account managers, district managers, business development managers, vice presidents of business development, and vice president/general managers.

Allied Security, the largest independently owned contract security services company in the United States, has more than 23,000 employees and annual revenues of over \$650 million. Allied Security has more than 65 offices serving 2,500 plus accounts in over 250 cities from coast to coast. The company, based in King of Prussia, PA, provides security services to regional shopping malls, premier office buildings, hospitals, financial institutions, corporate complexes, universities, and other commercial facilities.

About Thomas International

Thomas International is a global leader in the provision of on-demand behavioral assessments and reporting used to recruit, develop and retain top talent. Thomas International's DISC-based behavioral assessments are delivered software-as-a-service (SaaS) and are designed to meet the unique requirements of small, mid-sized and enterprise level companies in every industry.

For over 25 years Thomas International has enabled its clients to more effectively manage their human capital and with a presence in 60 countries and availability in over 56 languages. Thomas International is one of only a few truly global on-demand human resources solution providers focused on behavioral assessment. More than a million Thomas International software-as-a-service (SaaS) delivered assessments are completed each year. www.thomasinternational.net

About AlliedBarton Security

AlliedBarton Security Services is the industry's premier provider of highly trained security personnel to many industries including commercial real estate, higher education, healthcare, residential communities, chemical/petrochemical, government, manufacturing and distribution, financial, and shopping centers and malls. Responsive, customer-focused security officers and managers at their client sites are supported by award-winning national resources developed from over 50 years of security experience. AlliedBarton's more than 50,000 employees and 100 offices service a client base of several thousand which includes approximately 200 Fortune 500 companies across the country. AlliedBarton was the first security services company selected as one of Training magazine's Top 125 training companies for three consecutive years.

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